## Is This A New Dawn For Spain?

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Spanish Real Estate News



The latest figures from the National Institute of Statistics have shown a surge of 13 percent in Spanish home sales.

Excluding social housing, there were 24,096 sales registered in September, the highest level in four years, and 14 per cent up on a monthly basis.

Year to date (end September) there were 216,682 sales inscribed in the register in the first nine months of the year, almost identical to the same period last year. This would seem to point to the fact that it looks like the Spanish housing market is no longer shrinking.

Looking at the annualised change in sales each month, this year is clearly an improvement on last year, excluding the first two months of the year when figures were artificially distorted by tax changes.

The difference between resales and newly-built properties continues to widen, though sales of both types increased in September, resales +17% and new builds +10.5%.

What is driving the swing to resales? After years without building any new homes it is possible that the supply of new homes that people actually want to buy is running dry and so buyers increasingly have no choice.

By region, Malaga province and the Balearics are up close to 15 per cent this year, with Barcelona and Alicante also

showing strong gains. This highlights the fact that coastal areas where foreigners tend to buy are doing much better than provinces in the interior, which rely more on local demand.

To discuss in more detail and to see what opportunites are currently attracting interest please call or email us at $\underline{i}$  nfo@assetfolio.com or call us on +34 952 908 120-